

# Checklist

## *Enterprise Residency pitch guidance*



### **Slides**

Your final pitch should contain slides. We want to see no more than 10 slides with no more than 15 words per slide. Know your content!



### **Group work**

We want to hear from all members of the team and see clearly that all members have contributed to the content and the pitch itself.



### **Presentation**

Remember this is a professional pitch, so we expect you to present yourself in the same manner.



### **Public speaking**

We want to see clear presentation skills. Consider your posture, volume, clarity of speech and how you engage with your audience.



### **Preparation**

Please don't attend your pitch with the idea of 'winging it'. We want to see planned presentations, and you will also need to be prepared to answer questions.



### **Commitment**

This pitch is part of your Enterprise Residency so please ensure you attend on time and are ready to go.



### **Business knowledge**

We want to see that you have utilised the information provided in your sessions. Use this to structure your pitch.



### **Flash cards**

If you feel you need flashcards, that is absolutely fine but please do not bring your notes on your phone.



### **Audience engagement**

We would like you you engage with the audience. Consider how you can best do this. Eye contact is important (and not with just one person).

**Need more support? Contact your Enterprise Coach!**